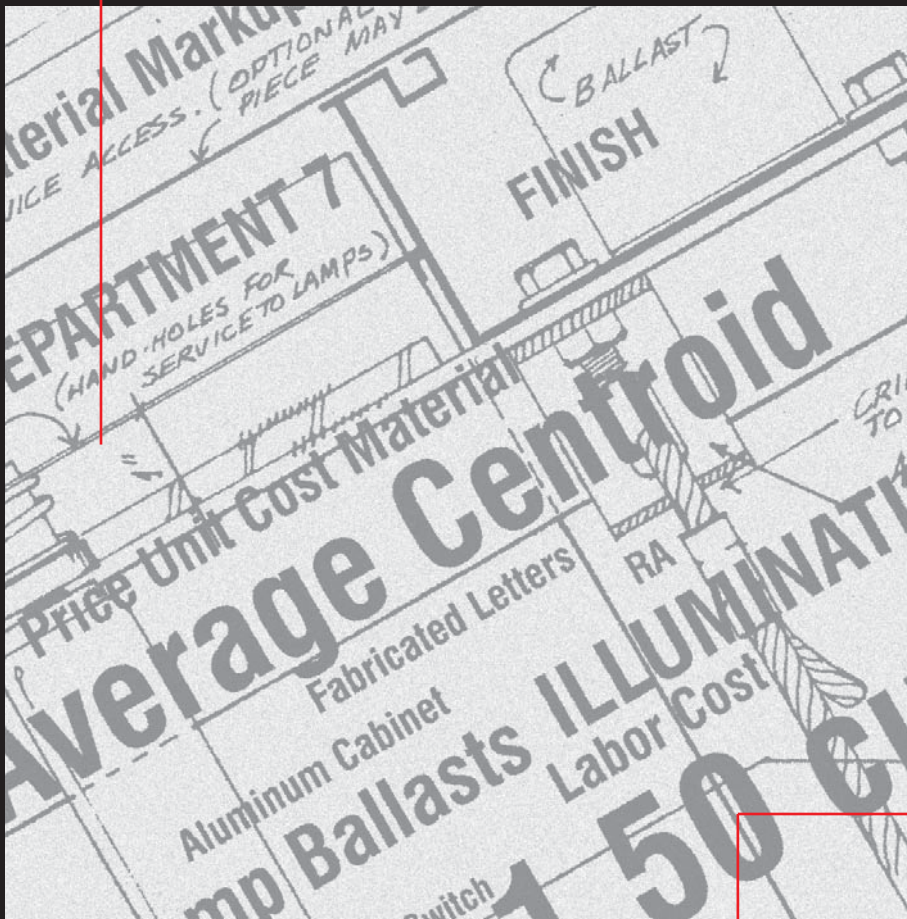


Accutrack™

Business Control Software

A Fully Integrated, Windows-Based Sign Estimating and Business Software



What Makes Accutrack™ the Premiere Choice in Business Software for the Sign Industry?

Accutrack™ is a **fully integrated** suite of software powered by the most accurate, comprehensive and flexible estimating system ever created for the full-service electrical sign manufacturer. Choose between one or more modules to provide accurate estimates, engineer foundations, create sales proposals, track job costs, monitor production, and more - all developed specifically for the sign industry.

Diagram of the Fully Integrated Accutrack™ Business Control Software



The Estimating and Engineering Modules, both available as stand-alone programs, provide **fast and accurate engineering and pricing** for the vast variety of custom built products you produce. The Estimating Module incorporates over fifty years of labor studies into an easy-to-use program interface. The Engineering Module calculations were recently upgraded to meet the latest Uniform Building Code.

When you utilize the complete Accutrack™ system (as shown above), you **eliminate costly duplication** throughout the sales, production and job tracking processes, thus increasing your profit potential.

Production Managers can **compare estimated vs. actual performance** on a line item basis for every aspect of labor and material required to produce custom or quantity manufactured sign projects.

Selling prices, job descriptions and specifications for sign projects are saved, transferred and tracked automatically throughout the estimating, contract writing, order entry, production, and costing cycles.

On-screen help menus make this system quick to learn and easy to manage. **Multi-level security** is included to control access to each module for worry-free operation in networked office environments.

Comprehensive **management information reports** provide the ability to monitor productivity and profitability in the manufacturing environment by measuring proficiency for departments, job-specific labor estimating, line item labor functions, material usage, material estimating, material purchasing, and production workers. Proposals, estimate files and job files easily attach to e-mails.

Accutrack™ works in combination with Microsoft Excel, and all reports created by the system can be stored and sent from one workstation to another electronically, whether they have Accutrack™ or not.

The Accutrack™ Accounting Link to Microsoft Business Solutions–Great Plains® Standard provides an industry-specific solution to the electric sign company for complete financial accounting.

The Accounting Link includes: automatic creation of Invoice, labor transfer from Job Costing to Payroll, allocation of Inventory items at Order Entry, auto-transfer of material costs to COGS, and Customer Data Sharing with Great Plains® software - plus many other time-saving functions.



“With an easy, moused-driven point-and-click interface, anyone can quickly manage all aspects of electric sign manufacturing”



Estimate:

- Sheet metal / angle iron***
- Channel letters***
- Extruded cabinets***
- Routed faces***
- Patterns / CAD Design***
- Illumination***
- Knife-cut film decoration***
- Installation***
- Painted faces***
- Wood signs***
- Flexible faces***
- CAD/CAM routing***
- Neon***
- Crating and shipping***
- Formed faces***
- Electrical accessories***

Engineer:

- Foundation dimensions***
- Concrete quantities***
- Anchor bolts & base plates***
- Section Modulus / pipe requirements***

Manage:

- Work in progress***
- Material cost and markup***
- Sales Analysis***
- Job Costing***
- Production labor***
- Proposal Writing***
- Maintenance contracts***
- Invoicing***
- Statistical analysis***
- Job Tracking finished jobs***

Control Your Estimating Before it Controls You.

Controlling your estimating means getting the job and making a profit on it. Typically, bids fall into an estimating curve where estimates fluctuate between 20% above or below actual costs. You lose the high bids, but win the low bids - filling your shop with unprofitable work. To flatten the curve you need consistency, accuracy and control.

Accutrack™ Business Control Software combines a user-friendly program with over fifty years of labor studies to create a system so easy to use, anyone familiar with sign construction can create competitive bids based on accurate estimates of your cost.

Accutrack™ - software that puts you in control of the bottom line.



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