

## What Makes Accutrack™ the Premiere Choice in Business Software for the Sign Industry?

Accutrack™ is a **fully integrated** suite of software powered by the most accurate, comprehensive and flexible estimating system ever created for the full-service electrical sign manufacturer. Choose between one or more modules to provide accurate estimates, engineer foundations, create sales proposals, track job costs, monitor production, and more - all developed specifically for the sign industry.

*Diagram of the Fully Integrated Accutrack™ Business Control Software*



The Estimating and Engineering Modules, both available as stand-alone programs, provide **fast and accurate engineering and pricing** for the vast variety of custom built products you produce. The Estimating Module incorporates over fifty years of labor studies into an easy-to-use program interface. The Engineering Module calculates pipe sizes, plate and bolt sizes and footing requirements.

When you utilize the complete Accutrack™ system (as shown above), you **eliminate costly duplication** throughout the sales, production and job tracking processes, thus increasing your profit potential.

Production Managers can **compare estimated vs. actual performance** on a line item basis for every aspect of labor and material required to produce custom or quantity manufactured sign projects.

Selling prices, job descriptions and specifications for sign projects are saved, transferred and tracked automatically throughout the estimating, contract writing, order entry, production, and costing cycles.

**On-screen help menus** make this system quick to learn and easy to manage. **Multi-level security** is included to control access to each module for worry-free operation in networked office environments.

Comprehensive **management information reports** provide the ability to monitor productivity and profitability in the manufacturing environment by measuring proficiency for departments, job-specific labor estimating, line item labor functions, material usage, material estimating, material purchasing, and production workers. Proposals, estimate files and job files easily attach to e-mails.

**Job Tracking (Customer Cards)** provides a repository for information organized by job. Not only can you save all of the relevant Accutrack™ documents such as the estimate, the proposal, and the completed job report, the repository can also save any digital document linked to the job card. You no longer have to go looking for the site survey, project drawings or permit. The Customer Card automatically saves a list of all of the materials used on the job when it's closed. If you need to provide maintenance a year later, you can look up what brand of ballast, lamp size, or paint color your service crew should take on their truck.



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***Estimate:***

***Sheet metal / angle iron***

***Channel letters***

***Extruded cabinets***

***Routed faces***

***Patterns / CAD Design***

***Illumination***

***Knife-cut film decoration***

***Installation***

***Painted faces***

***Wood signs***

***Flexible faces***

***CAD/CAM routing***

***Neon***

***Crating and shipping***

***Formed faces***

***Electrical accessories***

***Engineer:***

***Foundation dimensions***

***Concrete quantities***

***Anchor bolts & base plates***

***Section Modulus / pipe requirements***

***Manage:***

***Work in progress***

***Material cost and markup***

***Sales Analysis***

***Job Costing***

***Production labor***

***Proposal Writing***

***Maintenance contracts***

***Statistical analysis***

***Job Tracking finished jobs***



***"With an easy,  
moused-driven  
point-and-click  
interface, anyone  
can quickly  
manage all aspects  
of electric sign  
manufacturing"***

